

Quality Assurance Report – Initial Assessment

This plan was independently prepared by Briskin Consulting and its associates in accordance with State of Washington Information Services Board policies governing independent quality assurance of Washington State information technology projects.

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Quality Assurance Assessment

Project Vision

The Shared Services Email Project's vision is to maximize email capabilities and functionality available to all agencies and to provide email as a shared service, thus reducing cost and risk. The vision includes the following functions:

- Hosted email services
- Vault email retention
- Secure email
- Remote and mobile email access
- Interfaces with state agency applications that use email
- Service level agreements and high customer satisfaction
- Future extensibility

This initiative includes executive branch agencies and will also be available to other state government agencies. The outcome will be a single source solution hosted in the state's data center.

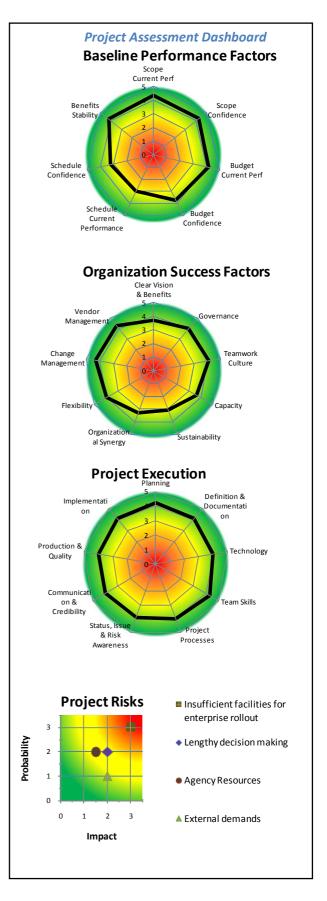
The overall purpose behind the project is to optimize the value of IT by concentrating email services across state agencies to a centralized service to lower costs and improve service.

Status Overview

The project's overall status is GREEN. The project is generally on schedule, with the exception of the Secure Email RFP, which will be addressed later in more detail. The project is under budget and tracking close to planned expenditures. Scope is actively managed, with only one change order to date: implementation of ActiveSync services, which has very strong customer support. There has been no reduction in scope from the original charter.

Agency migrations are in full gear. Almost all agencies are scheduled for mailbox migration. Project processes and controls are strong. The executive sponsor is actively engaged, and DIS has professional project management in place. The project is sufficiently staffed.

Project staff are using continuous process improvement to ensure upcoming migrations benefit from lessons learned. The project is using industry standard infrastructure and formal project management.





There are no significant QA findings in this initial assessment. Briskin Consulting does have, however, a few recommendations, which are listed below.

- 1. Carefully monitor migration progress, especially in September and October to ensure that the project meets projections. Ensure the project team has a good understanding of the impact of any delays in one part of the schedule on commitments to agencies. Provide adequate buffers, to the extent possible, to avoid schedule disruptions.
- 2. Update the project charter to clarify project benefits and bring into alignment with Service Level Agreement.
- 3. Ensure that sufficient knowledge transfer is occurring between contracted vendors and DIS.¹
- 4. Recommend that Maintenance and Operations staff gather, monitor and address service metrics as identified in the Service Level Agreement on a regular basis to ensure that their capacity for support is sufficient, given the high volume of planned mailbox migrations in the next four months.
- 5. Initiate periodic formal risk and issue assessment meetings.

¹ There are no current issues identified related to knowledge transfer. This recommendation serves as a best practice reminder to ensure that knowledge transfer is ongoing throughout the project.



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DIS Success Factors

The Washington State Information Services Board (ISB) and DIS provide a framework for project management. Through evaluation of hundreds of projects, evaluation and research, ISB has established a concise list of critical success factors that predict project success. See http://isb.wa.gov/policies/300r.pdf for more information. This framework provides a quick overall dashboard of the project success potential.

The overall QA analysis presented in this report is deeply rooted in this framework, and goes beyond this high level project review.



Department of Information Services Success Factors	Rating	Observation
Executive Management Support	4.0	Project Sponsor is actively involved. DIS Director receives
		regular briefings.
User Involvement	5.0	The project is seeking out user input through multiple
		channels. There are several pre- and post-conversion
		meetings with liaisons. Project Steering Committee.
		ETAG, CAB and other meetings show active involvement
		in the project.
Experienced Project Manager	4.5	Project Manager has sufficient experience to handle
		project of this size and complexity.
Clear Business Objectives	4.5	The project has clear and limited business objectives.
		Users and the project team understand those objectives.
Minimized Scope	4.5	There is no evidence of any pressure to increase scope
		(outside of pending change order), and the project itself
		has a well-defined scope.
Responsive Business	4.0	The project leadership regularly seeks input from
Requirements Process		customers about business requirements related to service
		needs and application integration. A proposed change
		order takes into account the largest request from the
		user community - to include ActiveSync support.
Standard Infrastructure	4.0	The project is using industry standard applications,
		hardware, and configurations for the hosted
		environment.

Formal Methodology	4.0	The project makes use of formal project management
		methodology for schedule, scope, budget, risk, issue and
		quality management.
Reliable Estimates	3.5	Recent estimates for email migration schedule took into
		account direct agency input and planning.
Skilled Staff	4.0	Technical, business, project and vendor staff seem
		competent in their areas of responsibility. No issues are
		apparent.
Managed Contracts	4.0	Contracts are professionally managed. RFP process for
		Secure Email services was professional and inclusive.
Change Management/	4.0	There is one pending change request (ActiveSync), which
Implementation		is being formally managed. Implementation is very
		strong.



QA Findings and Recommendations

There are no significant findings during the initial assessment of the project. However, Briskin Consulting has some recommendations, which are detailed in the QA Commentary below.

Organizational Support Organization environment the project is part of supporting its success? Baseline Performance •Will the approved investment of money and time to complete the scope deliver the benefits and outcomes promised? Project Execution •Is the organization environment the project is part of supporting its success?

Baseline performance for the project is strong. The project is generally on schedule according to the current plan, with the exception of the Secure Email RFP. Five vendors responded to the initial RFP. One was administratively disqualified, and three of the remaining four did not fill out the cost proposal section correctly. After careful deliberation, the project leadership decided to cancel and re-issue the RFP, in order to obtain better quality proposals from the vendor community. The re-issue is pending.

The migrations are moderately behind schedule, but recent commitments from the participating agencies should enable better estimates of when the email migrations will occur. To avoid the risk of email changes during the legislative session, agencies are pushing to migrate mailboxes between September and December 2011. Approximately 72% of all the project's migrations are scheduled during this time. This concentration of effort raises schedule risk. Early evidence seems to indicate that the project may not complete all the migrations scheduled for September, which reduces confidence in the schedule. Briskin Consulting recommends close monitoring of the schedule over the next few months.

Organizational support is evident. The team is working together well and coordinates their work. The team has stand-up check-in meetings nearly every day. Handoffs between planning, implementation and ongoing support efforts are efficient. Governance, including regular briefings to project executives and monthly Project Steering Committee meetings are going well, and show evidence of active involvement from both executives and customers. Organizational change management has strong support. DIS provides liaisons to work with agencies early in the process to understand the business impacts of converting to shared services email. The liaisons help with all aspects of planning, including helping with policy development related to

records retention, acceptable use, and other standard policies related to agency email functions. DIS is completing their transition to Consolidated Technology Services (CTS) and relocating to a new building, neither of which appears to have a significant impact on the project team and schedule.

Project execution is appears effective, with ample evidence of professional project management and oversight. The project has an actively managed plan and implementation schedule. The schedule is realistic and detailed, and is iteratively updated so that estimates improve in accuracy over time. For the most part, team skills include business as well as technical skills, and team members are adept at problem solving. The team is empowered to address issues at the lowest level possible, and individuals communicate effectively within the team. External contractors are working effectively and collaborating well with DIS project staff.

Some concerns exist, which are detailed below.

There is evidence of concern among the customers about DIS' ability to support hosted email and related services with sufficient up-time to meet service level agreements and/or customer expectations. There have been two significant service outages since July 1, both unrelated to the actual email system, but which impacted the email system. From the end user's perspective, they have a hard time understanding that the outage had nothing to do with the new shared services email system. They only know that their email was down. DIS has done a good job communicating the root causes of the outages to their customers.

Implementation progress is below projections. This may result in a large backlog later in the project that may be difficult to complete. As of August 31, the project has migrated about 50% of the 10,000 mailboxes planned to be completed at this time. Between September and December 2011, 72% of the total mailboxes are scheduled for migration, a huge volume to absorb in a short period of time. The project depends on agency cooperation to meet the implementation schedule, which is a project risk factor. Early indications show that the project may not meet September projections, which is a cause for concern.

There have been a few issues with individual agency implementations that have interrupted a smooth transition, resulting in temporary loss of services or other access issues. The project team has addressed all of those issues in a timely manner. The vast majority of those issues were traced back to incomplete preparation on the part of the agency. As a result, DIS has invested additional time and effort improving the agency pre-cutover and cutover checklists, and now works proactively with each agency to ensure that all steps are completed prior to the actual migration process. DIS is actively soliciting agency feedback, and incorporates that feedback into subsequent migrations. Improvement is evident.

Some agencies expressed initial concerns about the hosting costs. Essentially, it did not appear to them that there was any cost savings in a shared services hosted model. This concern is somewhat unwarranted, because in most instances, the true cost of providing email services at the agency level was so deeply embedded in other costs that it was not possible to compare true existing costs to projected costs for the hosted solution. Further, the hosting cost model includes additional services like records retention, email filtering, and secure email solutions, which may not have been available to many of the agencies prior to this project.

Vault repository services are still being defined, with a planned September implementation. Secure email services are pending as well. Some individuals have expressed a concern that agencies have a more complex implementation pathway with multiple installations, initially for email, and subsequently for vault services and secure email. This concern may be valid, but on the other hand, incremental implementation may reduce risk and improve user acceptance.



Some agencies have expressed a desire to purchase email services in an ala carte mode, but the current DIS pricing model has limited options for purchasing services – limited or full service. We recognize this as a rational business decision at the enterprise level, and have no comments or recommendations on the pricing model selected by DIS.

Briskin Consulting recommendations are detailed below.

- 1. Carefully monitor migration progress, especially in September and October to ensure that the project meets projections. Ensure the project team has a good understanding of the impact of any delays in one part of the schedule on commitments to agencies. Provide adequate buffers, to the extent possible, to avoid schedule disruptions.
 - If the project is unable to meet projections, then a bow-wave of work will be produced which may be impossible to complete in the time frame allotted, and which may result in eroded credibility from participating agencies.
- 2. Update the project charter to clarify project benefits and bring into alignment with Service Level Agreement.
 - The existing project charter shows one benefit as providing 100% uptime for email services. The Service Level Agreement has a commitment for very significant uptime (99.5%), but does not offer the highly unrealistic 100% guarantee.
- 3. Ensure that sufficient knowledge transfer is occurring between contracted vendors and DIS.
 - The implementation and subsequent maintenance of a comprehensive, integrated enterprise email system requires significant technical skill. DIS staff have strong technical skills, and are working with external vendors during the implementation phase. There are no current issues identified related to knowledge transfer. This recommendation serves as a best practice reminder to ensure that knowledge transfer is ongoing throughout the project. We encourage technical staff to invest the time and energy to completely understand the proposed vendor solutions, and to build a broad base of competencies while the external vendor resources are on the project.
- 4. Recommend that Maintenance and Operations gather, monitor and address service metrics as identified in the Service Level Agreement on a regular basis to ensure that their capacity for support is sufficient, given the high volume of planned mailbox migrations in the next four months.
 - The volume of mailbox migrations scheduled over the next four months may have an adverse impact on the team responsible for post-implementation support. Gathering and monitoring metrics early will help DIS understand call volume and service delivery quality, and make adjustments accordingly. Briskin Consulting will evaluate maintenance and operations functions in subsequent monthly QA cycles.
- 5. Initiate periodic formal risk and issue assessment meetings.



The project manager is maintaining both a risk and issue log, which is accessible to the whole project team. Individual issues are being managed effectively. However, review and maintenance of those logs occurs informally, on an irregular schedule. Briskin Consulting recommends that all Level 2 and 3 projects have regularly scheduled risk and issue assessment meetings with appropriate staff, and involve QA in those meetings if possible.



Baseline Performance Assessment

Will the approved investment of money and time to complete the scope deliver the benefits and outcomes as promised?

Success Factors	QA Observations – Strengths and Challenges			
Scope Stability – Scope is well defined and	Strengths:			
baselined, churn is low, and changes are managed.	Current baseline performance for scope, budget and			
Scope Confidence – Looking ahead, it is likely that	benefits are strong. The scope is clear, well documented and understood by all.			
the scope will be delivered as planned.				
Budget Stability – Budget is well defined and				
baselined, churn is low, and changes are managed.	Changes are carefully controlled. One pending change			
Budget Current Performance – Current baseline	order exists, which addresses the most frequent			
spending is consistent with plan and value	customer request – to incorporate ActiveSync services in			
delivered; estimates have been realistic.	addition to Blackberry synchronization, which will allow			
Budget Confidence – Looking ahead, it is likely that	users to synchronize email on other mobile devices, like iPhones and Droids. As a side note, project leadership			
the budget will be expended as planned.				
Schedule Stability – Schedule is well defined and	sought volunteers from the user community to assist in			
baselined, churn is low, and changes are managed.	developing model policies for use of personal devices.			
Schedule Current Performance – Milestones in	Response was strong. This was a great way to continue to involve users in the project.			
recent months have been completed on schedule				
and estimates have been realistic.				
Schedule Confidence – Looking ahead, it is likely	Challenges:			
that milestones will be met as planned.	There is an aggressive implementation schedule, with			
Benefits Stability – Benefits are well defined, churn	72% of the total implementations planned for September – December. The Secure Email RFP was cancelled and			
is low, and any changes consider impact on benefit.				
Benefits Confidence – Benefits expected of the	reissued, resulting in further delays on that aspect of the			
project are likely to be delivered as a result of	project. The Secure Email RFP is not on the critical path.			
project efforts.				

Baseline Performance Success Factors



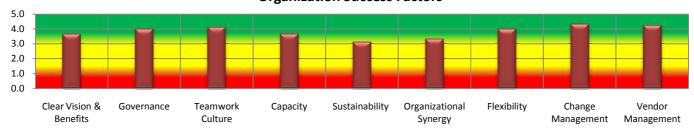


Organization Support Success Factors Assessment

Is the organization environment the project is part of supporting its success?

Success Factors	QA Observations – Strengths and Challenges
Clear Vision and Benefits – The organization and stakeholders have a clear shared vision of the business outcomes, priorities, and benefits Governance – There are complementary governance and project structures that prioritize resources, make decisions, and solve problems Teamwork – Trust, problem solving, commitment, accountability, and collaboration are supported by the organization and in evidence on the project Capacity – The organization has and provides the leadership, resources, skills, and experience to address the work and risk of the project Sustainability – There is a long term view of achieving benefits and supporting the changes and new operations resulting from the project Organizational Synergy – The organizational units involved work together to support one another's needs and ensure project success Flexibility – Projects are allowed to learn and adjust scope or approach to address changes, risks, and opportunities to improve results Change Management – There is recognition and support of needed change to policy, practices, or attitudes to achieve business benefits Vendor Management – There are functions and skills to procure, contract, and manage productive vendor relationships	Strengths: Teamwork is excellent. Members of the project are working well together, solving issues, efficiently coordinating shared work, and collaborating regularly. All seem sincerely invested in meeting and exceeding customer expectations. The project team is doing a good job helping with change management. There are multiple business processes, policies and responsibilities which are changing for participating agencies because of the project. The team is assisting customers understand and work through the necessary changes at the agency level, as well as at DIS. Challenges: While there are no significant challenges in this area, we will be paying attention to organizational capacity for both pre- and post-implementation support. It appears that staffing levels are sufficient, but this will require more examination. Knowledge transfer is occurring; we will continue to monitor this to ensure that DIS is maximizing the value of their vendor relationships.

Organization Success Factors





Project Execution Success Factors Assessment

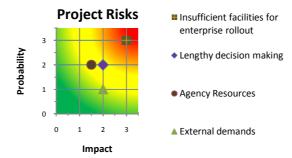
Is the project performing effectively in managing resources and risk, and delivering value?



Risk Tracking

What could happen that could affect the project's level of performance and outcomes?

This section reports critical risks to project success that are or should be under management by the project's management team, based on QA analysis. Not all risks identified by the project are reported here.



Risk/Impact	Probability	Impact	Mitigation
	Level (1=Low, 3=High)	Level (1=Low, 3=High)	Status/Comments
Risk: Insufficient facilities for enterprise rollout	3	3	Work is being done to
The Spokane data center is at maximum capacity for existing			expand the capacity of
power, space and HVAC systems. The infrastructure needs to			the Spokane data
be built out in order to accommodate the equipment			center. It is likely this
necessary for the project to be fully redundant.			risk will be completely
Impact:			addressed within a
The system currently resides at a single data center in			month or two.
Olympia, offering no business continuity or disaster recovery			
functions in the event of a catastrophic event.			
Risk: Lengthy decision making	2	2	Project leadership is
Many project decisions involve inter-agency coordination.			addressing this risk,
The DIS transition could impact decision timelines.			and seeking
Impact:			cooperation among
Decision delays can impact the project schedule.	_		decision makers.
Risk: Agency resources	2	2	Agency liaisons will
The project depends upon external agency resources,			work with agencies to
schedules and priorities to meet implementation timelines.			help them understand
Impact:			the critical need to stay
Agencies who do not have sufficient resources, or who			on schedule, once
change their implementation schedule will cause the project			commitments are
to fail to meet their implementation projections.	_		made.
Risk: External demands	1	2	This risk is being
External demands can pull resources away from project			actively managed. As
activities.			much as possible,
Impact:			project resources are
Schedule and quality could be impacted.			assigned full time to
			the project, and are
			physically relocated to
			new project

Risk/Impact	Probability	Impact	Mitigation
	Level	Level	Status/Comments
	(1=Low,	(1=Low,	
	3=High)	3=High)	
			workspace.

Risk scoring is applied to impact and probability levels. Impact represents how much realization of a risk might affect achieving project objectives. For example, on this project, if a subproject exceeds its allotted time, overall the project may have to cut scope which would undermine delivering on its objectives. Probability level represents the present estimation of how likely the risk is to occur. A high probability score would indicate a high likelihood – say greater than 80% - that the risk will turn into a real problem for the project.

Issue Tracking

What has happened that is affecting the project's level of performance and outcomes?

This section reports issues that impact project success that are or should be under management by the project's management team, based on QA analysis. Not all issues identified by the project are reported here.

Issue/Description	Status	QA Analysis
Secure Email RFP needs to be re-issued, which is causing a	Active	The project team is actively
delay in that part of the project, but is not impacting the		managing this issue. All the vendors
core migration activities.		who previously submitted a
		response asked for a debriefing
		conference, which has been
		completed. The RFP will be re-
		issued, probably in September,
		with clearer instructions.
Application Integrations: Approximately 8 agencies have not	Active	Most agencies have one or more
submitted information regarding their integrated		applications that integrate with
applications.		their email system in some way.
		The project team is working with
		the remaining agencies to obtain
		information about the integrated
		applications. QA will follow up with
		selected specific agencies next
		cycle if this issue remains active.
Outside outage issues (data center, network) have impact on	Active	SSEP has been impacted twice by
SSEP SLA and customer perceptions.		external events that have caused
		down-time in the past two months.
		Both of these events have been
		unrelated to the project, but for
		the most part, end users do not
		understand that distinction.
		Establishing a complete failover site
		in Spokane will help reduce the
		likelihood that this will occur again.

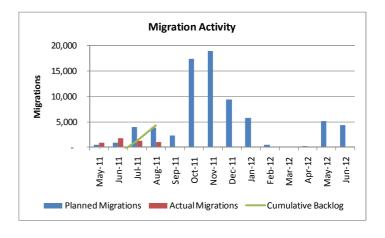
Appendix 1: Baselines and Recommendations History

Scope and Schedule Baselines

The table below itemizes the scope of work and shows the schedule from the project which can be considered to be the current schedule baseline.

Key Milestone/Deliverable	Planned Finish Date	Actual Finish Date	Finish Variance (work days)
Blackberry Ready for 1 st Agency	2/1/2011	2/1/2011	0
Exchange 2010 Ready for 1 st Agency	5/16/2011	5/16/2011	0
Phase 1 DIS Readiness Complete	5/23/2011	5/23/2011	0
Service Level Agreement Finalized	5/27/2011	7/13/2011	34
Secure Email Ready for 1 st Agency	8/22/2011		
Vault System Ready for New Customers	9/28/2011		
Agency Implementations 25% Done (16,500 mailboxes)	10/30/2011		
Agency Implementations 50% Done (33,000 mailboxes)	11/30/2011		
Agency Implementations 75% Done (49,500 mailboxes)	12/30/2011		
Agency Implementations 100% Done (66,000 mailboxes)	6/30/2011		
Project Close	7/30/2012		

Implementation Activity	Planned Migrations	Actual Migrations	Cumulative Variance
May-11	497	859	(362)
Jun-11	916	1826	(1,272)
Jul-11	3,949	1308	1,369
Aug-11	3,876	973	4,272
Sep-11	2,310		
Oct-11	17,301		
Nov-11	18,868		
Dec-11	9,399		
Jan-12	5,835		
Feb-12	523		
Mar-12	-		
Apr-12	232		
May-12	5,100		
Jun-12	4,412		



Benefits Baseline

What business benefits and objectives are sought, and is the project on track to achieve them?

The table below itemizes the business benefits and objectives expected from the project as described by the project charter. This can be considered to be the current benefits baseline.

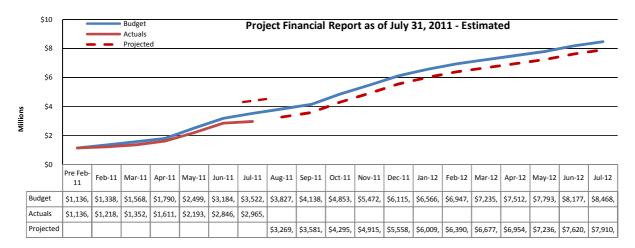
	Proposed Business Benefit/ Objective	Current Status
1.	Provide a standard service level agreement that will be developed prior to hosting any agency on the new system.	In scope
2.	Provide access to more efficient, cost effective, secure storage for every user.	In scope
3.	Provide improved records management, search capability and compliance with records management statutes for file retention and public disclosure.	In scope
4.	Provide the capability to protect the confidentiality and integrity of sensitive data.	In scope
5.	Provide reliable, open application interfaces to allow agencies to meet their business needs.	In scope
6.	Provide a transition strategy for agencies to minimize risks and impacts.	In scope
7.	Provide new opportunities to enhance multi-agency workflows and processes through a single platform and application interfaces.	In scope
8.	Provide a single statewide solution which guards against spam, email viruses, malware and inappropriate language that poses a risk to agency operations.	In scope
9.	Provide a single, secure remote access method to the state email system for authorized users.	In scope
10.	Provide secure access to the state email system for authorized devices, while accounting for the differences in agency capability and infrastructure.	In scope
11.	Provide a solution that complies with all ISB policies and standards.	In scope
12.	Identify agency requirements for the system interface prior to deployment, and assess customer satisfaction following implementation to ensure a good fit between agency needs and the project solution.	In scope
13.	Provide an email system that is available 100% ² of the time, given limitations to infrastructure.	In scope
14.	Provide the opportunity to refocus agency resources on core business functions, instead of on email maintenance.	In scope
15.	Provide a competitive rate that delivers a return on investment for the state within 5 years.	In scope
16.	Implement the solution in all executive branch agencies, and make it available to other state agencies based on the approved project plan.	In scope
17.	Provide a single-source solution hosted in the state data center.	In scope

² While the current project charter indicates 100% uptime, the service level agreements negotiated with the agencies show 99.5% uptime, which is more realistic. We recommend that the project charter be revised to bring the uptime goals in line with the SLAs.



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Budget Baseline





Findings and Recommendations History

How can the performance of the project be improved?

#	Date Created	F/R	Finding/Recommendation	Current Status* and Comments
1.	9/1/2011	R	Carefully monitor migration progress, especially in September and October to ensure that the project meets projections. Ensure the project team has a good understanding of the impact of any delays in one part of the schedule on commitments to agencies. Provide adequate buffers, to the extent possible, to avoid schedule disruptions.	New
2.	9/1/2011	R	Update the project charter to clarify project benefits and bring into alignment with Service Level Agreement.	New
3.	9/1/2011	R	Ensure that sufficient knowledge transfer is occurring between contracted vendors and DIS.	New
4.	9/1/2011	R	Recommend that Maintenance and Operations staff gather, monitor and address service metrics as identified in the Service Level Agreement on a regular basis to ensure that their capacity for support is sufficient, given the high volume of planned mailbox migrations in the next four months.	New
5.	9/1/2011	R	Initiate periodic formal risk and issue assessment meetings.	New
6.				
7.				
8.				

^{*} Status: New, In Progress, Delayed, or Done